

Consultant Income Producing Activities

Name: _____ Director: _____ Week Ending: _____

IPAs	IPA Point Value	Date:	Date:	Date:	Date:	Date:	Date:	Date:
		Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
New Team Member!	300							
Held a Party! <i>(min. \$100 retail/3 faces)</i>	200							
2 Makeovers or On-the-Go Appointments	100							
7 New Contacts <i>(New Names & Numbers)</i>	100/7							
Two New Bookings	100/2							
Every Marketing Video Survey <i>(incl Follow-Up with your Director)</i>	100							
Hold 1 Face-to-Face Interview with Survey turned in to your Di-	100							
For Every Qualified Guest that Attends Your Weekly Meeting or Guest Event <i>(Must stay for Marketing Presentation)</i>	200							
\$100 retail in Customer Service, Website or Look Book Sales	100							
For Making 5 Customer Service Calls	100							
TOTAL DAILY POINTS								

What's Your Goal?

Part Time Pay
5 IPAs/wk or 1/day
(1 Party/wk)
2+2+2 Inner Circle

Full Time Pay
10 IPAs/wk or 2/day
(2 Parties/wk)
3+3+3 Inner Circle

DRIVING FREE
15 IPAs/wk or 3/day
(3 Parties/wk)
5+5+5 Inner Circle

DIRECTOR!
20 IPAs/wk or 4/day
5+5+5 Inner Circle

Did your # of IPAs support your goal this week/month?

Bring to Meeting each week after you fill out your W.A.S.!

TOTAL WEEKLY POINTS=

Fear comes in the thinking, CONFIDENCE comes in the doing! Success is hidden in your daily routine!