

## Who Do You Know?

This list is meant to jog your memory and help you comprise a contact list to help you jump start your Mary Kay business. Attached is your Contact List for you to make your list.

- From your old job?
- From your old school or college?
- Because of your favorite sport or hobbies?
- Because of your children's activities?
- From your church?
- Through your spouse?
- From Municipal activities?
- Because you rent or own your home?
- Because you have lived in other neighborhoods?
- Who sold your home?
- Who checks you out at the grocery store? At the dry cleaners? At the drugstore?
- Who works at your Doctor's office?
- Who sells you clothes?
- Who sells you shoes?
- Who gives your children music lessons?
- Who is your child's scout leader?
- Who waits on you at your favorite restaurant?
- Who is the fashion and beauty editor of your newspaper?
- Who cuts your hair?
- Who heads your PTA?
- Who bought the new home on your street?
- Who is your bank teller?
- Who is your florist?
- Who was the nurse who took care of you at the hospital?
- Who was your Maid of Honor?
- Who is your best friend?
- Who is your next door neighbor?
- Who is your cleaning lady?
- Who is the lady you met at the Dentist's waiting room? While in line at the grocery store? Or at the bank?
- Who was the bride you saw pictured in the local newspaper?
- Who is your child's teacher?
- Who is the secretary at the school?
- Who did you meet on vacation?
- Who sold you your glasses?
- Who fills your prescription?
- Who did you meet at the local business luncheon?
- Who waited on you the last time you were at the Jewelry store?
- Who waited on you the last time you took a vacation?
- Who gave you decorating advice?